## Digital Marketing Experts: Who earns the MOST from their videos?

- *Kevin David*, a digital marketing expert, earns a substantial \$786,142 on YouTube annually
- Gary Vaynerchuk has the potential to earn \$43,025 every month from selling products on his channel
- Marley Baird Media, the only woman in the list, yearly earns \$13,134 from her YouTube videos.

**Since** 2005, YouTube has developed into the *second largest search engine* with 1.9 billion users logging in every month (Brandwatch).

It is no wonder a vast majority of businesses use it as a platform to *show their products*, *engage with clients*, *or demonstrate expertise*, etc.

For **digital marketing gurus**, YouTube is the main communication channel, where they share their knowledge and open a dialog between digital marketing professionals and those looking for advice.

While sharing their expertise, YouTubers are aware of how much they can **monetize their videos**. After all, it's all about practicing what they preach.

## **Top 3 Youtubers are:**

**Kevin David, Tai Lopez**, and **Gary Vaynerchuk** were found to be the top-earning YouTubers. Annually, these online marketers are earning roughly \$786,142, \$670,880 and \$554,488, respectively.

Interestingly, **Gary Vaynerchuk's channel 'GaryVee'** has the most subscribers out of all YouTubers analysed: 2,360,000; a difference of 1,622,000 to Kevin David who has 738,000 subscribers. However, **Kevin David** earns 17% more than **Thai Lopez**, and 41% more than **GaryVee**.

Reboot Digital Marketing Agency decided to look closely at the 15 most popular digital marketing channels to see which one gets the most out of YouTube.

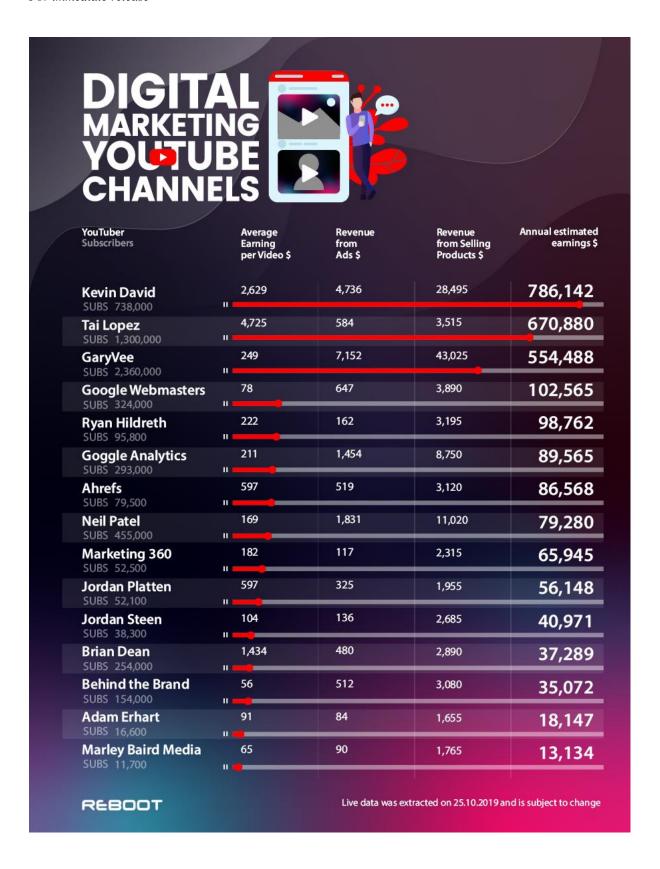
Reboot Digital Marketing Agency extracted data using the tool by **Influencer Marketing Hub**, to find out the estimated total earnings per year for each YouTuber selected. And thanks to **Sellfy**, it was possible to also determine how the selected channels could be further monetizing their online presence through: *ads*, *videos or products* sold.

The most profitable revenue venture for Gary **Vaynerchuk** and **Kevin David** is through merchandise – with potential earnings amounting to \$43,025 and \$28,495 respectively. Curiously, **Tai Lopez** earns most per video with an approximate average income of \$4,725.

**Marley Baird Media** closes the list. The only woman from the top 15, although an accolade, she only makes \$13,134 annually on average from her 11,700 subscribers. Her biggest profit comes from selling products - \$1,765/month on average.

## Other notable channels are:

- Annual earnings: Google Webmasters (\$102,565), Google Analytics (\$89,565), Ahrefs (\$86,568), and Neil Patel (\$79,280).
- Interestingly, Neil Patel (\$11,020), Google Analytics (\$8,750) and Google Webmasters (\$3,890) place in the top 5 for revenue earnt from sold products.



## Notes to editors:

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<sup>\*</sup>Live data was extracted on 25/10/19 and is subject to change.